

**ADMINISTRATION RECOMMENDATION/REPORT**

The administration recommends that the Board of Trustees approve a contract with North Shore Supply Company (North Shore) for steel supplies for the College welding technology departments.

**BACKGROUND**

Texas industries and communities are growing, especially in the petrochemical areas. As construction rates rise, so does the demand for talented welders. The College’s welding technology program is designed to meet the needs of the welding industry and provides instruction for all positions on carbon and stainless-steel plates and pipes, requiring the purchase of steel supplies for instructional use.

Invitation for bids #24-03 was issued on October 5, 2023, to procure steel supplies, which complies with the competitive procurement requirements per Texas Education Code §44.031(a). Five responses were received, and it was determined that the bid submitted by North Shore would provide the best value to the College.

**IMPACT OF THIS ACTION**

Approval of this request will provide the College with a reliable source for steel supplies and will accommodate the fluctuations inherent in the steel market regarding availability and pricing. North Shore has been providing steel supplies to the College for twenty-four years at competitive rates and receives satisfactory approval ratings from the welding technology departments. They will supply products which include structural steel and steel pipe on an as needed basis for the programs.

**BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

The estimated annual expenditure is \$120,000 and will be funded from the welding technology department’s 2023-2024 operating budget, and subsequent year budgets.

**MONITORING AND REPORTING TIMELINE**

The initial one-year award term will commence on January 28, 2024, through January 27, 2025, with four one-year renewal options.

**ATTACHMENTS**

Attachment 1 - Tabulation

**RESOURCE PERSONNEL**

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**IFB 24-03**  
**Steel Supplies**  
**Attachment 1 – Price Tabulation**

#	Vendors	Total Price of 13 Comparable Items Bid		% of Total Desired Items Bid
1	North Shore Supply Company Inc	\$ 1,748.20		100%
2	ICOSAGON LLC	\$ 1,799.68		70%
3	Steel Supply, L.P.	\$ 1,996.56		100%
4	OGMIS Group Inc	\$ 4,735.03		52%
5	Met International Trading Company Inc.	\$ 5,406.53		100%