

**Purchase Request #1**  
**Regular Board Meeting June 3, 2019**

**Consideration of Approval to Purchase Cosmetology Equipment and Furniture**

**ADMINISTRATION RECOMMENDATION/REPORT**

The administration recommends that the Board of Trustees approve a purchase with AB Salon Equipment for cosmetology equipment and furniture for the new cosmetology centers at the North and South campuses.

**BACKGROUND**

A request for proposals, Project Number 19-10, was issued to procure cosmetology equipment and furniture for the new cosmetology centers at the North and South campuses. Seven (7) responses were received and evaluated by a team consisting of AECOM project managers and SJC cosmetology department personnel who determined that an award recommendation made to AB Salon Equipment would provide the best value to the College.

**IMPACT OF THIS ACTION**

As part of the 2015 Bond Program, the College's cosmetology programs will be consolidated at the North and South campuses, and construction of the new buildings is scheduled for completion in Spring 2020. Cosmetology equipment and furniture is needed for delivery in Fall 2019 to ensure the new cosmetology centers are completed on schedule and ready to accommodate the instructional needs of the program. A long lead time for the products is anticipated due to the volume of items required.

**BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

The expenditure for this request will not exceed \$260,000. This expenditure will be funded from the 2015 Bond Program.

**MONITORING AND REPORTING TIMELINE**

All items are projected to be delivered by November 15, 2019. This project will be monitored by San Jacinto College Capital Projects and AECOM personnel.

**ATTACHMENTS**

Attachment 1 – Tabulation

**RESOURCE PERSONNEL**

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**Attachment 1 – Tabulation**

**RFP 19-10 Cosmetology Equipment**

#	Item Description	Vendors						
		AB Salon Equipment	Armstrong McCall (Blume Beauty)	Armstrong McCall of Baytown	Buy-Rite Beauty	La Marquise	Salon Equipment	Salon Smart
1	Styling Chair	57.84	49.24	49.41	55.63	no bid	63.23	70.17
2	Shampoo Station	90.33	57.72	57.72	60.25	no bid	74.40	68.16
3	Wig Dryer	89.83	68.96	68.96	86.03	no bid	85.67	no bid
4	Manicure Station - Nail Lab	93.17	75.45	75.45	87.54	no bid	90.88	no bid
5	Manicure Station - TDLR Testing	63.52	93.50	no bid	57.96	no bid	60.82	no bid
6	Pedicure Station	88.75	55.96	55.96	95.50	no bid	88.12	59.87
7	Technician Stool with Back	78.33	48.81	48.81	47.42	no bid	64.72	no bid
8	Technician Stool No Back	77.17	38.56	38.96	25.77	no bid	60.96	43.34
9	Facial Station	46.47	32.79	32.79	43.76	36.85	64.67	no bid
10	Facial Bed-Chair	38.22	45.23	no bid	23.98	22.04	73.00	no bid
11	Facial Mobile Cart	67.93	34.31	27.69	67.50	no bid	43.93	no bid
12	Portable Hair Dryer	94.00	71.36	70.68	50.48	no bid	81.22	no bid
13	Massage Table	88.49	67.83	no bid	43.03	68.66	46.14	64.67
* Alternate	<b>Total Score</b>	<b>974.04</b>	<b>739.72</b>	<b>526.44</b>	<b>744.87</b>	<b>127.55</b>	<b>897.74</b>	<b>306.21</b>
	<b># Items Bid</b>	13	13	10	13	3	13	5
	<b>Average Score Per Item</b>	<b>74.93</b>	<b>56.90</b>	<b>52.64</b>	<b>57.30</b>	<b>42.52</b>	<b>69.06</b>	<b>61.24</b>